Ethanol Fuel Options Exist for Expanding Gasoline Supplies without processing additional Crude Oil ?

E10? E20? E85? ETBE?

Which use of Ethanol in Fuel Provides the Highest Market Value?

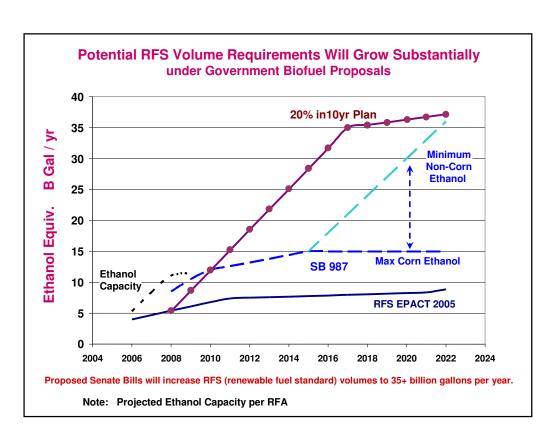
Which use of Ethanol results in the Most Non-Petroleum Fuel?

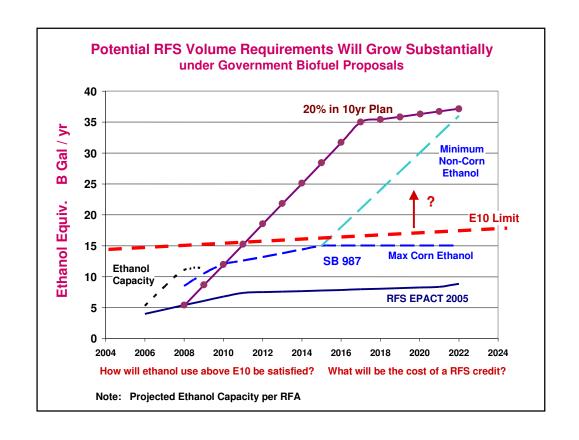
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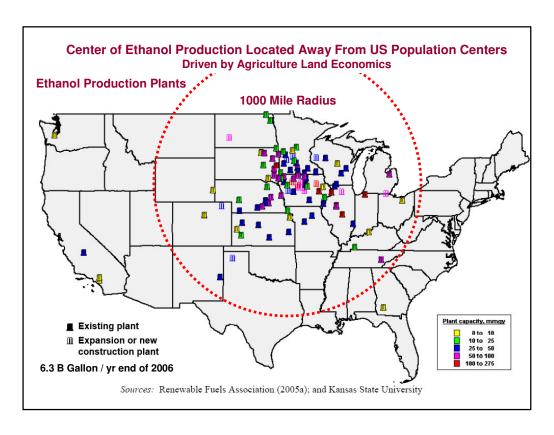
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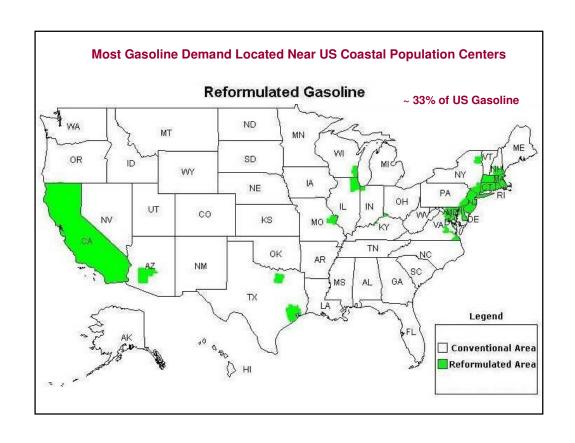
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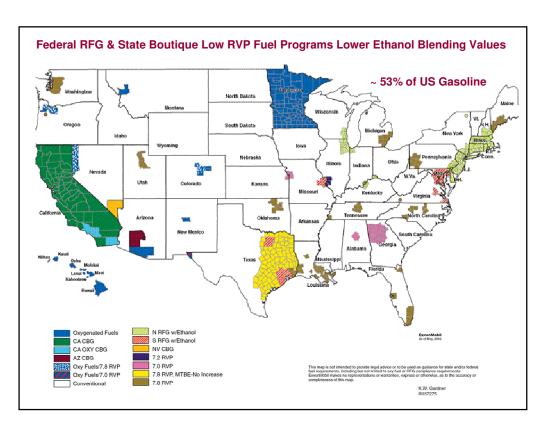
# **William Piel**

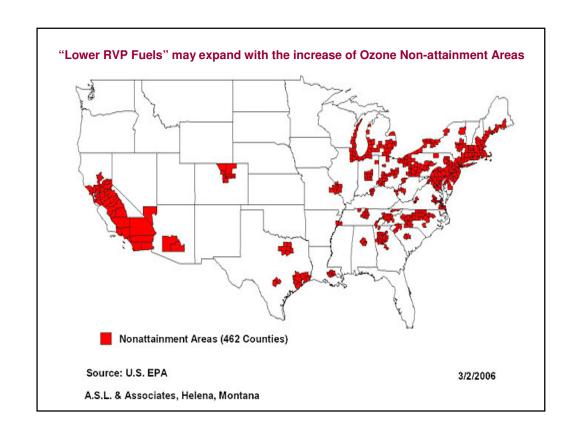


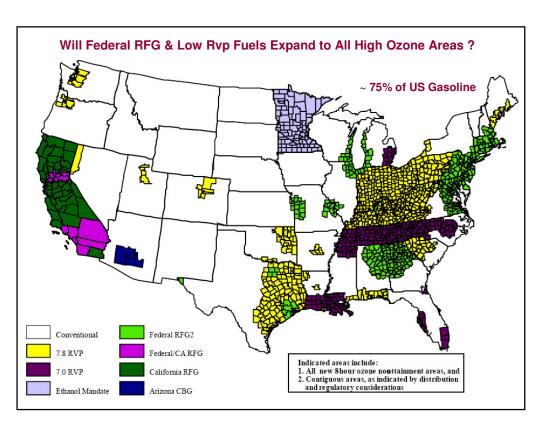


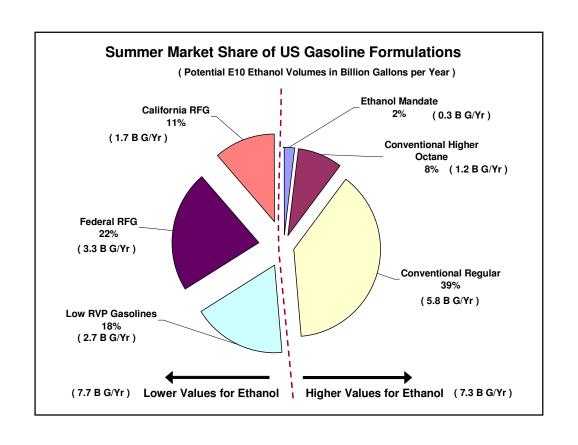


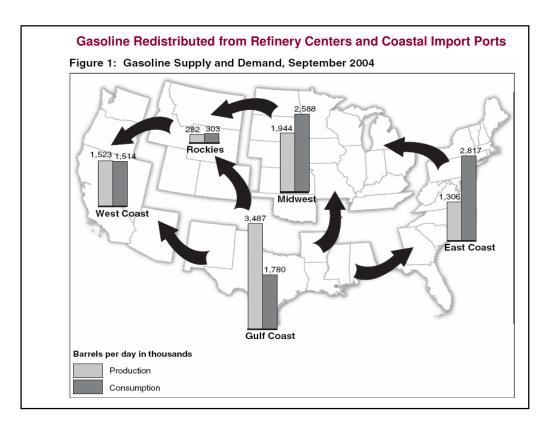


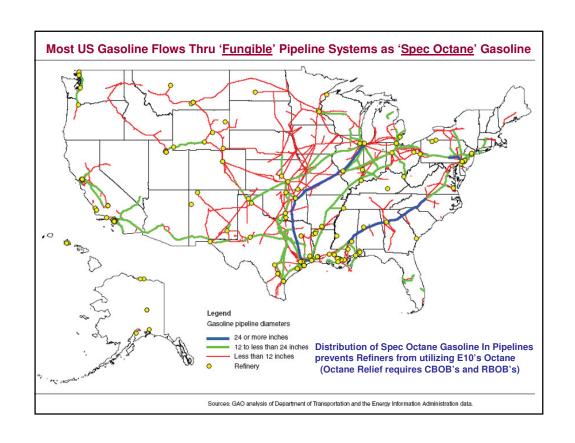


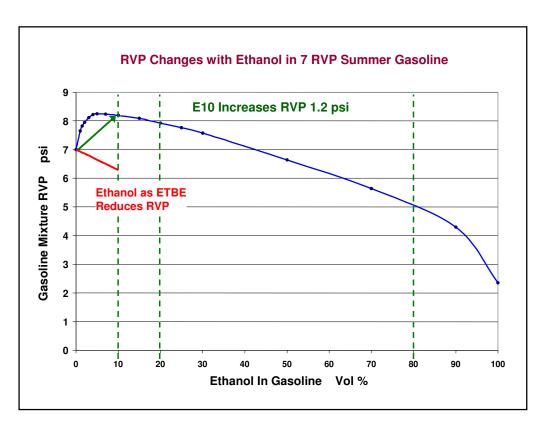


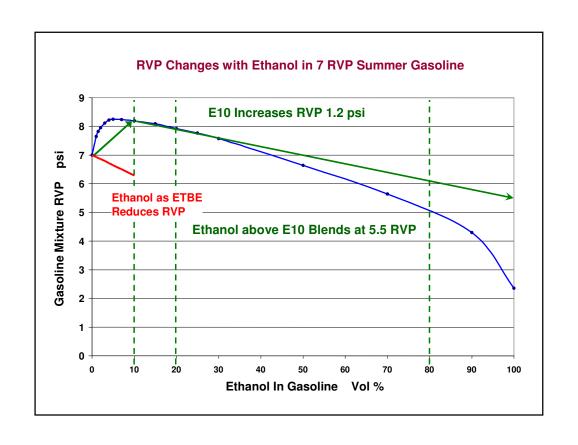


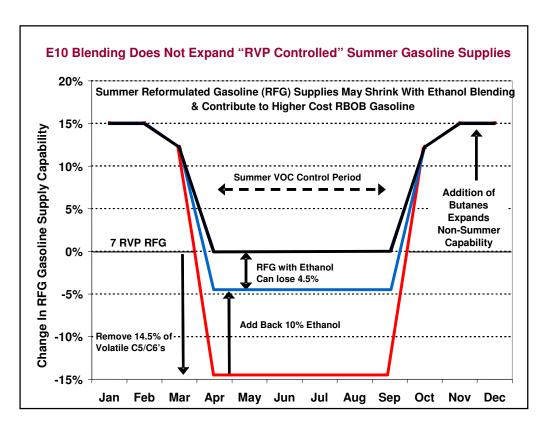


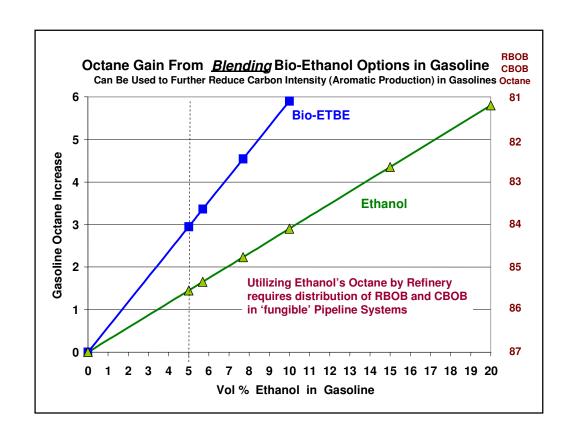


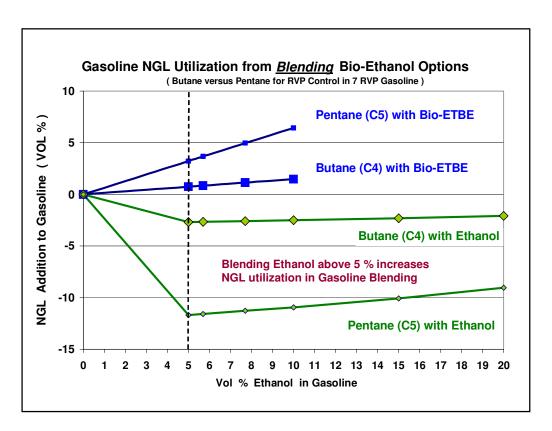


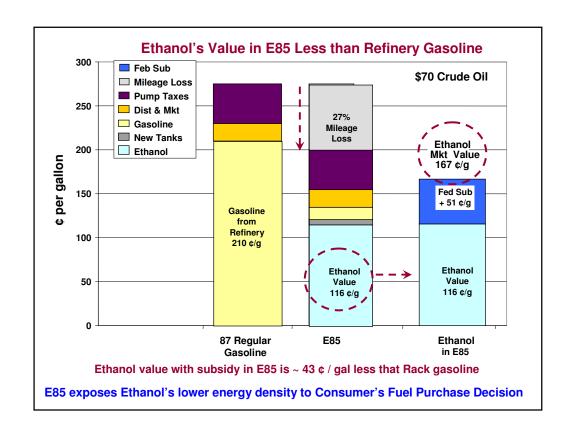


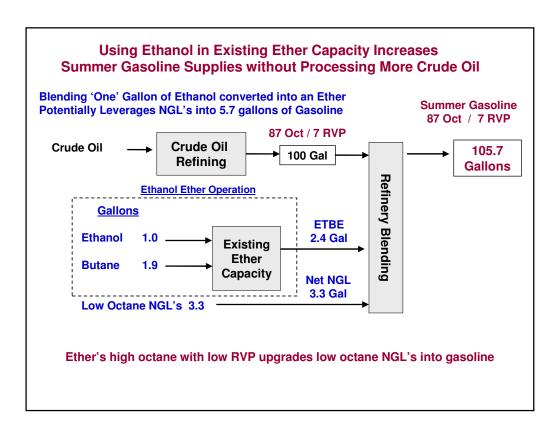


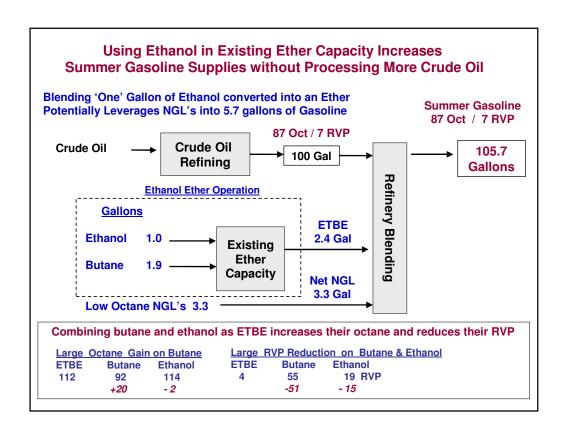








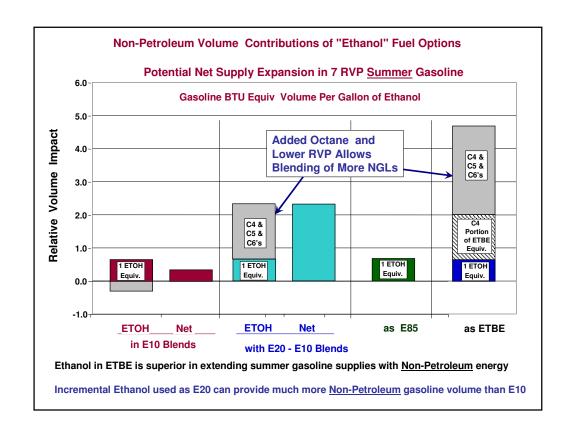


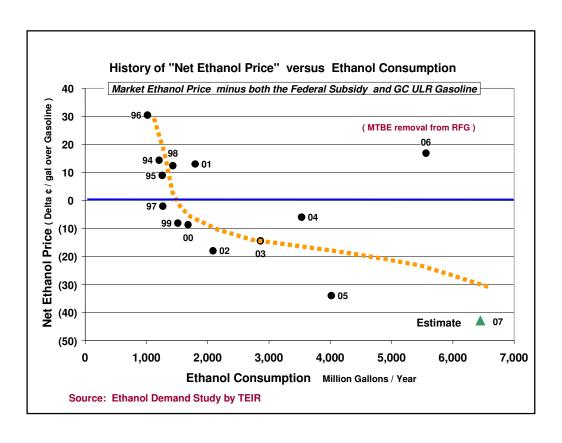


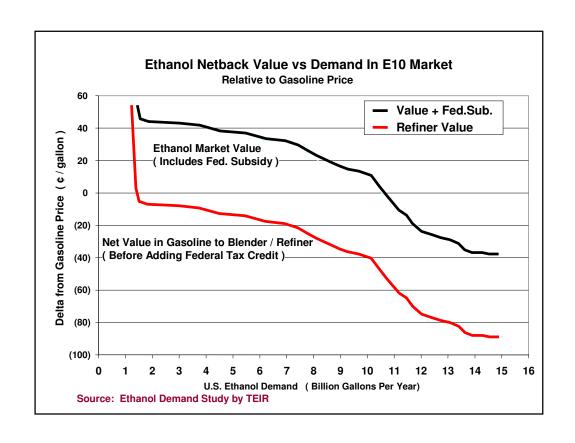
Netback \	raiue C	Luiai	101 III V	arious c	Julililiei	i dei Op	lions
	Delta	over Ref	inery Gas	soline Pric	e ¢/ga	I	
	E10	E10	E10	E20-10	E85	ЕТОН	ETBE
Blending Point	Refinery	Terminal	Terminal	Terminal	Terminal	Value	Refinery
Blending Method	Refinery	Splash	СВОВ	СВОВ	Splash	in ETBE	Refinery
RVP	(49)	0	(49)	5	0		12
Octane	50	0	50	50	0		30
Rail		(10)	(10)	(10)	(10)		
Terminaling		(5)	(5)	(5)	(5)		
Dealer incentive		(10)	(10)		(5)		
Mileage Debit					(94)		
Net Value Delta	1	(25)	(24)	40	(114)	78	42
Subsidy ¢/gal	+51	+51	+51	+51	+51	+51	
Delta ¢/gal Above							
Refinery Gasoline	52	26	27	91	(63)	129	

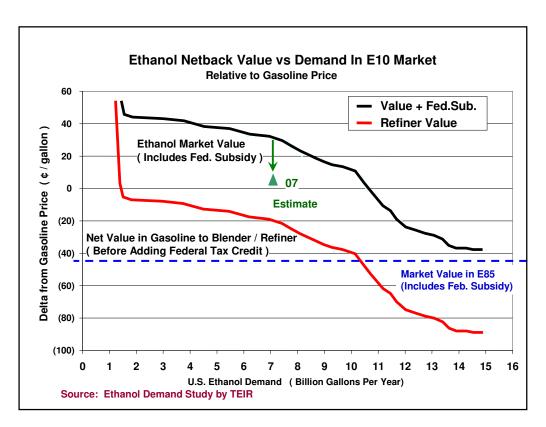
High water solubility prevents the refinery from blending E10 for its higher value

Blending ethanol above E10 level as E20 achieves higher market value with RBOB and CBOB made for E20









## Potential Increase in Net Summer Gasoline Supply with Ethanol Options

Volume :		E0 » E10	E10 » E20	E85	ETBE *
Ethanol	B G/Yr	15	15	15	1.6
Net Gasoline	B G/Yr	5	36	10	7.0
Potential % Increase		3.3%	24.0%	6.7%	4.8%
Ethanol Value :					
Delta over gasoline (including subsidy)	¢ / Gal	27 ¢	91 ¢	(63 ¢)	129 ¢

<sup>\*</sup> Ethanol to ETBE limited to existing domestic ether capacity

- Incremental Ethanol supply as E20 provides most potential non-petroleum gasoline supply
- Upgrading some existing ethanol to ETBE provides potential quick gasoline supply

### **Summary Observations**

 Ethanol Fuel Options have different impacts on Gasoline Supplies and the value of Ethanol

Options- E10, E10 to E20, E85 & ETBE using existing ether capacity

- Expanding E10 to E20 "blending" provides the largest gasoline supply potential, and a higher ethanol value with high octane and low blending RVP
  - Higher value requires utilization of low octane CBOB for ethanol octane value
  - Expanding to E20 blending requires EPA Waiver (& liability shield?)
- Producing domestic ETBE in existing ether capacity can potentially expand gasoline supply by ~ 5% quickly using existing ethanol supplies
  - Provides the highest ethanol value
  - Widely used in Europe and being considered for Japan Biofuel requirement
- E85 exposes ethanol's lower energy density to consumer's fuel decision, and also loses the high octane benefit when 'blending' ethanol
  - Ethanol value in E85  $\,\sim$  \$1.50 per gallon less than value of ethanol expanded to E20

**TEIR Associates, Inc** 

July 20, 2007

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#### **Transportation Energy Information Resources**

- 32 years of experience with crude refining and transportation fuels production, economics and fuel quality Issues
- 26 years of market and competitive analysis of transportation fuels and alternative fuels in major world fuel markets
- 20 years of regulatory and legislation experience for transportation fuels such as environmental, energy supply, and alternative fuels
- Current studies are focused on competitive analysis of various biofuels and non-biofuel technologies under various approaches or proposals for regulating transportation fuels.
- Most recent study is on ethanol's incremental market value relative to gasoline and crude oil as a function of demand (supply) for ethanol. i.e. development of <u>ethanol value versus demand curve</u>.

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#### **William Piel**

